



E2OPEN®

Supply Management Intelligent Application Suite

Everything you need to manage all tiers of your supply network

If you had visibility into all tiers of your supply network, what could you do differently? Imagine streamlined collaboration with your immediate suppliers and contract manufacturers — and their suppliers too — across every tier of supply. A new world of possibilities opens up with endless ways to lower costs through increased efficiencies, reduce supply risks, gain agility to capture upside revenue and improve competitive advantage by being the buyer of choice.

Break the Spreadsheet Barrier

Visibility across multiple tiers of supply is a critical advanced sourcing and procurement capability, yet it is routinely undermined by cumbersome manual processes. For most companies, supplier collaboration means the exchange and reconciliation of countless spreadsheets. Inefficient and error-prone, this approach places a huge burden on manufacturers and trading partners alike, making it hard to scale across the first tier of supply, let alone multiple tiers. E2open's Supply Management intelligent application suite removes this barrier by automating and streamlining the transfer, reconciliation and contextualization of real-time exchanges among all tiers of supply.

Winning Combination of Network and Processes

E2open pioneered direct materials supply collaboration in the early 2000s and has the largest global network with more than 43,000 suppliers and contract manufacturers ready for collaboration. If you wish to add new trading partners, E2open offers a full range of options to simplify onboarding. With more than 15 years of orchestrating

global processes between buyers and many tiers of suppliers, E2open has the breadth, depth and experience to address everything from entry-level to the most sophisticated requirements. Nothing is too big or complex.

Confidence Leads to Bottom Line

Effective collaboration builds confidence with and between partners, creating a more stable supply network. The financial impacts are significant. Operating efficiencies and lower materials costs resulting from centralizing and streamlining sourcing activities raise profitability with every transaction and expenditure. Visibility into inventory and capacity minimizes financial liability for stock held in the supply network and provides a new level of agility to better capture large unexpected orders.

Applications

Forecast Collaboration

Proactively align supply with demand by collaborating with suppliers ahead of time. Improve productivity and supply assurance while reducing lead times and risk.

Purchase Order Collaboration

Automate the procure-to-pay process and streamline labor-intensive workflows to increase productivity and drive new efficiencies. Say goodbye to manual reconciliation.

Inventory Collaboration

Gain multi-tier inventory visibility into materials and goods held at suppliers, and proactively manage shortages and excesses. All inventory management models are supported.

Buy-Sell Management

Gain economies of scale and enhance profitability through the centralized purchasing of materials or products on the behalf of supply partners.

Drop-Ship Management

Ship faster and reduce costs by going directly to customers, warehouses, plants, contract manufacturers or co-packers with orchestrated workflows among all parties.

eInvoicing

Establish an audit-ready paperless workflow complete with validated, electronically signed and archived electronic invoices that are compliant in over 50 countries.

Cost Management

Collaborate on changes to bills of materials, related costs and cost forecasts. Manage rebates across suppliers and contractors for timely and ongoing cost management.

“*By partnering with E2open to improve our supplier collaboration and network visibility via the cloud, we've taken our demand fulfillment approach to the next level thanks to the availability of high quality, real-time information.*”

Vice President
Global Beauty Products Company

About E2open

At E2open, we're creating a more connected, intelligent supply chain. It starts with sensing and responding to real-time demand, supply and delivery constraints. Bringing together data from customers, distribution channels, suppliers, contract manufacturers and logistics partners, our collaborative and agile supply chain platform enables companies to use data in real time, with artificial intelligence and machine learning to drive smarter decisions. All this complex information is delivered in a single view that encompasses your demand, supply and logistics ecosystems. E2open is changing everything. *Demand. Supply. Delivered.* Visit www.e2open.com.

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